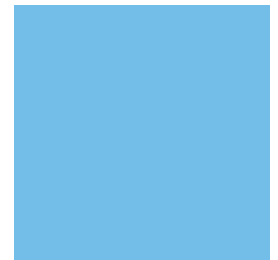


wef membership for EXHIBITORS



success by
association



Helping you do business more effectively, by bringing the world of water quality to your doorstep.



Since 1928, the Water Environment Federation® (WEF) has been dedicated to working for water quality professionals like you and your coworkers. WEF is a not-for-profit technical and educational organization with more than 35,000 individual members and 75 affiliated Member Associations representing an additional 50,000 water quality professionals throughout the world. WEF and its member associations proudly work to achieve our mission of preserving and enhancing the global water environment.

We offer unparalleled technical education, updates on the latest developments and information, cost-saving opportunities and solutions, as well as access to water quality experts and advocates. It is our goal to help you do business more effectively, by bringing the world of water quality to your doorstep.



Membership means benefits

Designed for firms and organizations that provide equipment, supplies, and services to the water environment field.

Access to Manufacturers' Representatives

WEF's Exhibitor Members are entitled to annually receive an electronic list of WEF members designated as Manufacturers' Representatives. The WEF community consists of more than 35,000 water quality professionals and decision makers representing all facets of water quality.

Innovative Technology Awards

Awards are presented each year to Exhibitor Members who have introduced innovative products or services related to the construction, operation, or maintenance of water resource recovery facilities, are displayed at WEFTEC. Exhibitor Members are encouraged to submit entries by April 1. For more details, visit www.wef.org/innovativetechaward.

WEF Buyers' Guide

Exhibitor Members receive a basic listing in the WEF Buyer's Guide, located online at wefbuyersguide.wef.org. Listings include company contact information and inclusion in one product category.

Priority Points

Exhibitor Members receive one Priority Point per year for Exhibitor Membership. These points are added to priority points earned by exhibiting at WEFTEC, Specialty Conferences, and WIN Pavilion shows.

Subscriptions

Exhibitor Membership includes access to the following WEF subscriptions:

- *Water Environment & Technology (WE&T)*
- *World Water*
- *Water Environment Research Online*
- *WEF SmartBrief*
- *Proceedings of the Water Environment Federation*

Advertising Opportunities

New Exhibitor Members will receive a 10% discount on their first advertisement in *WE&T* magazine and 10% off of their first advertisement in *World Water* magazine. Exhibitor Membership includes one company contact who receives the included publications and benefits.

Exhibitor Membership Dues

Annual dues are based on the total gross annual revenue in the wastewater collection and treatment field. If multiple business units (such as parent/child or sibling companies) exhibit under one membership, then it is required that the membership be at the \$3,150 level.

Annual Revenue	< \$1 million	\$1 million – \$10 million	\$10 million – \$50 million	> \$50 million
Dues	\$840	\$1,470	\$2,250	\$3,150

Membership means exposure

Providing access to thousands of water professionals from across the world.

Booth Space Discounts

WEF's Specialty Conferences are your best source for reaching qualified buyers interested in your business. These diverse conferences attract nearly 3,000 water quality professionals annually by providing the opportunity to delve into groundbreaking topics in great depth.

2020 Conferences with Exhibits Offering an Exhibitor Membership Discount

			Members	Nonmembers
Odors and Air Pollutants	March 15 – 18	Cincinnati, OH	\$2,400 (\$24/ft ²)	\$3,000 (\$30/ft ²)
National Stormwater Symposium	March 15 – 17	Cincinnati, OH	\$2,400 (\$24/ft ²)	\$3,000 (\$30/ft ²)
Residuals and Biosolids	March 31 – April 3	Minneapolis, MN	\$2,400 (\$24/ft ²)	\$3,000 (\$30/ft ²)
Collection Systems	June 2 – 5	El Paso, TX	\$2,400 (\$24/ft ²)	\$3,000 (\$30/ft ²)

WEFTEC Exhibition

WEF Exhibitor Members receive significant savings on booth fees at the WEFTEC Exhibition — the world's most powerful water quality exhibition. WEFTEC exhibitors are supported by an aggressive year-round marketing campaign, reaching their most important prospects from around the world. Every year 12,000–14,000 qualified buyers and professionals choose WEFTEC as a must-attend event for the latest developments and technologies. WEF Exhibitor Members save \$7.50 per square foot, regardless of booth size.

Exhibitor Members Save!

WEF Exhibitor Member Rate	\$41.00 per square foot
Standard Rate	\$48.50 per square foot

Corner Fee: \$250

Future WEFTEC Dates and Locations

WEFTEC 2020	October 3–7	New Orleans, LA
WEFTEC 2021	October 16–20	Chicago, IL

WEF Exhibitor Membership Application 2020



ACQ. Code <i>for WEF use only</i>	AS20
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Please Check: New / Renewal Current WEF ID Number _____

Name of Company/Firm _____

Headquarters Address, Street or P.O. Box _____ Phone Number _____

City _____ State _____ Zip _____ Country _____

Letter of the alphabet you would like your company listed under: _____

Name of One Official Representative

First Name _____ M.I. _____ Last Name _____ Suffix (Jr., Sr., etc.) _____

Title _____ Date of Birth (mm/yy): _____

City _____ State _____ Zip _____ Country _____

Address, Street or P.O. Box (if different from above) _____

Home Phone _____ Business Phone _____

Fax Number _____ E-mail Address _____

Yes, I am interested in joining the WEF Member Association(s) in my area.

Please indicate state(s)/province(s) of interest: _____

(Your local Member Association will contact you directly with information on joining their organization.)

Exhibitor Member Dues

(Based on total gross annual revenue in the wastewater collection and treatment field.) If multiple business units (such as parent/child or sibling companies) exhibit under one membership, then it is required that the membership be at the \$3,150 level.

- Under \$1 million per year US \$840
- \$1 million – \$10 million per year US \$1,470
- \$10 million – \$50 million per year US \$2,250
- Over \$50 million per year US \$3,150

PAYMENT Forms received without payment will not be processed		Federal Tax ID #: 53-0225129
Check	Check # _____ is enclosed in the amount of \$ _____ for our exhibit space reservation.	Date check mailed: _____
If paying by check, mail to: Water Environment Federation P.O. Box 38008 Baltimore, MD 21297-8008		If paying by credit card, submit through: https://www.wefnet.org/payments Date submitted: _____ For category, use drop down for miscellaneous. Include conference name in the product description field.

Dependent upon your membership level, \$55, \$47 or \$20 of your membership dues is allocated towards a subscription of WE&T that is non-deductible from the membership dues.

Send Form & Payment to:

WEF Membership • PO Box 38008 • Baltimore, Maryland 21297-8008
 For more information, call 1-800-666-0206, or +1-571-830-1545 (globally) • csc@wef.org

Signature (Official Representative) _____ **Date** _____
(Signature required for all applications)

Membership Application Job Codes 2020

To help us serve you better, please complete the following:

Choose the one that most closely describes your organization and job function and enter it in the Employment Information section of the membership form.

1. What is the nature of your ORGANIZATION? (circle one only) (ORG)

- | | | |
|---|---|--|
| 01 Public/Private, Wastewater and/or Drinking Water and/or Stormwater | 06 State, Federal, Regional Government Agency | 11 Public/Private Stormwater (MS4) ProgramOnly |
| 02 Public/Private Wastewater only | 07 Research or Analytical Laboratories | 12 Public Finance, Investment, and Banking |
| 03 Public/Private Drinking Water only | 08 Educational Institution | 13 Non-profits |
| 04 Industrial Systems/Plants | 09 Manufacturer of Water/Wastewater/Stormwater Equipment or Products | 99 Other (please specify) _____ |
| 05 Consulting or Contracting Firm | 10 Water/Wastewater/Stormwater Product Distributor or Manufacturer's Rep. | _____ |

2. What is your Primary JOB FUNCTION? (circle one only) (JOB)

- | | | |
|---|--|---|
| 001 Management: Upper or Senior | 03 Engineering & Design Staff | 07 Educator |
| 02 Management: Engineering, Laboratory, Operations, Inspection, Maintenance | 04 Scientific & Research Staff | 08 Student |
| | 05 Operations/Inspection & Maintenance | 09 Elected or Appointed Public Official |
| | 06 Purchasing/Marketing/Sales | 10 Other (please specify) _____ |
| | | _____ |

3. What areas do you consider to be your KEY FOCUS AREAS? (circle all that apply) (FOC)

- | | | |
|--|--|--|
| 01 Collection Systems | 08 Public Education/Information | 14 Water Reuse and/or Recycle |
| 02 Drinking Water | 09 Residuals/Sludge/Biosolids/Solid Waste | 15 Watershed/Surface Water Systems |
| 03 Industrial Water/Wastewater/Process Water | 10 Stormwater Management/Floodplain Management/Wet Weather | 16 Water/Wastewater Analysis and Health/Safety Water Systems |
| 04 Groundwater | 11 Toxic and Hazardous Material | 17 Other _____ |
| 05 Odor/Air Emissions | 12 Utility Management and Environmental | _____ |
| 06 Land and Soil Systems | 13 Wastewater | |
| 07 Legislation (Policy, Legislation, Regulation) | | |

Membership means knowledge

The latest updates and innovation in the water sector.

WEF PRINT



This monthly magazine keeps water and wastewater utility staff, industrial waste managers, consultants, and other interested professionals abreast of current events, trends, and technologies in the water quality field. *WE&T* analyzes related regulatory, legal, and political issues; discusses new and effective approaches to wastewater treatment and watershed management; and notes activities in other fields that could affect water quality. Each issue also contains a special section, "Operations Forum," that focuses on the day-to-day concerns of operating and maintaining wastewater treatment facilities. (12 issues)



*World Water*TM is a bi-monthly publication covering a wide spectrum of the global water and wastewater industry from its source development through treatment, reuse, and disposal technologies. *World Water's* editorial pages cover the whole spread of information from the latest engineering and technical developments to industry news. Presented in an easily assimilated style, *World Water* offers today's busy water engineer/executive an overview of what is happening in the world of water supply, distribution and wastewater treatment, globally. (6 issues)



A monthly, peer-reviewed journal, *Water Environment Research* on the Wiley Online Library keeps engineers, scientists, academics, and other water quality professionals up to date on the latest research. *Water Environment Research* is an international multidisciplinary water resource management journal for the dissemination of fundamental and applied research in all scientific and technical areas related to water quality and resource recovery. Plus, a fully searchable annual Literature Review provides a review of published books and articles on water quality topics from the previous year. (12 issues)



Available as a membership add-on subscription, *World Water: Stormwater Management*, focuses on current solutions for managing runoff and stormwater flows on municipal, industrial, and commercial lands. Topics include low impact development, green infrastructure, collection and conveyance, drainage systems, erosion and sediment control, water quality monitoring, treatment equipment, and sustainable stormwater harvesting and reuse. *Stormwater Management* offers water professionals the opportunity to learn about promising research and development initiatives. (4 issues)

WEF DIGITAL



WEF's online membership news portal, hosted on news.wef.org, covers current Federation activities, Member Association news, and items of concern to the water quality field. *WEF Highlights* is your source for the most up-to-the-minute WEF news and member information.

WEF SmartBrief

WEF SmartBrief is a daily, two-minute read designed to keep you up-to-date with the latest water sector news and trends. You will get curated summaries of worldwide news, daily updates on WEF products and services, and job listing from across the water sector.



Hosted on the IngentaConnect website, *Proceedings of the Water Environment Federation* is an archival library of the papers presented at the annual WEF Technical Exhibition and Conference and other conferences. Access available 12 months after the event.



Hosted on stormwater.wef.org, and available by e-mail as a monthly digest, *Stormwater Report*, is a Water Environment Federation news service dedicated exclusively to stormwater news, from green infrastructure to wet weather issues.



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